



Press release
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ENGIE and Arval join forces to launch a new electric green mobility offer

ENGIE, the global energy company and major player in charging infrastructure for electric vehicles, and Arval, the global specialist in corporate vehicle fleet leasing, have announced the launch of a new green transport offer that aims to simplify access to electric vehicles for companies, local communities and private individuals. Based on a monthly rental fee, the integrated service includes electric vehicle leasing from Arval and the installation and maintenance by ENGIE of charging points at company sites, in town centres or at drivers' homes. The offer includes an unique and innovative "green energy" option.

The offer will be launched first in Belgium in early 2019 and then in France. It will subsequently be deployed in several countries, including Italy, the Netherlands and the UK.

This commercial agreement confirms ENGIE and Arval's commitment to the development of green mobility.

Signing the agreement, Shankar Krishnamoorthy, ENGIE's Executive Vice-President, said: *"Supporting the energy transition with cleaner mobility solutions – including electric – is at the heart of ENGIE's strategy. This new integrated offer, created jointly with Arval, will democratise access to electric vehicles and help improve air quality and reduce noise pollution in cities."*

Transport is currently responsible for 23% of CO2 emissions worldwide and 95% of the sector still relies on petroleum fuels. As the leading independent electricity generator and a pioneer of the energy revolution, ENGIE has made green mobility one of the pillars of its strategy. The ENGIE Group is developing a range of solutions tailored to its customers' needs such as urban planning consultancy services, public transport solutions (electrification, installation of signalling systems, service optimisation), solutions using alternative fuels (electricity but also natural gas and hydrogen) and digital platforms aiming to improve traffic flow. To find out more about ENGIE's commitment to green mobility, visit: <https://www.engie.com/en/news/panorama-green-mobility/>

Bart Beckers, Arval's Chief Commercial Officer, commented: *"We are delighted to be cooperating with ENGIE in this innovative partnership and combining our strengths to support our future customers with tailored electric mobility services that will facilitate their*



electrification strategies. For Arval, this partnership illustrates our ambition to be an active player in the energy transition by working with strategic international partners to accelerate change."

Companies are increasingly keen to introduce vehicles using alternative energy sources into their fleets: 26% of companies intend to choose electric vehicles for part of their fleet in the next three years, and this percentage climbs to 56% among major corporations. Arval is committed to supporting its customers in their energy transition strategies by helping them choose the right vehicle for their purposes. Electric vehicles are an increasingly attractive solution, particularly in urban areas, to help reduce air and noise pollution levels. With services developed to simplify and accelerate the adoption of electric vehicles, Arval is positioning itself as a major player in its industry in the field of electric vehicles and their ecosystem.

About ENGIE

We are a global energy and services group, focused on three core activities: low-carbon power generation, mainly based on natural gas and renewable energy, global networks and customer solutions. Driven by our ambition to contribute to a harmonious progress, we take up major global challenges such as the fight against global warming, access to energy to all, or mobility, and offer our residential customers, businesses and communities energy production solutions and services that reconcile individual and collective interests.

Our integrated - low-carbon, high-performing and sustainable - offers are based on digital technologies. Beyond energy, they facilitate the development of new uses and promote new ways of living and working. Our ambition is conveyed by each of our 150,000 employees in 70 countries. Together with our customers and partners, they form a community of imaginative builders who invent and build today solutions for tomorrow.

2017 turnover: 65 billion Euros. Listed in Paris and Brussels (ENGI), the Group is represented in the main financial (CAC 40, BEL 20, Euro STOXX 50, STOXX Europe 600, MSCI Europe, Euronext 100, FTSE Eurotop 100, Euro STOXX Utilities, STOXX Europe 600 Utilities) and extra-financial indices (DJSI World, DJSI Europe and Euronext Vigeo Eiris - World 120, Eurozone 120, Europe 120, France 20, CAC 40 Governance). To learn more: www.engie.com

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About Arval

Founded in 1989 and fully owned by BNP Paribas, Arval specializes in full service vehicle leasing. Arval offers its customers – large international corporates, SMEs and professionals – tailored solutions that optimize their employees' mobility and outsource the risks associated with fleet management. Expert advice and service quality, which are the foundations of Arval's customer promise, are delivered in 29 countries by more than 6,500 employees. Arval's total leased fleet adds up to 1,103,835 vehicles throughout the world (December 2017).

Arval is a founding member of the Element-Arval Global Alliance, the longest standing strategic alliance in the fleet management industry and the worldwide leader with 3 million vehicles in 50 countries. Within BNP Paribas, Arval belongs to the Retail Banking core activity.

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