

## **REVENUES AS OF MARCH 31, 2015** PRO FORMANEW ORGANIZATION

## **NEW REPORTING From business units to reportable segments**

REPORTABLE SEGMENTS	NB BUs	LIST OF BUs
NORTH AMERICA	1	North America
LATIN AMERICA	2	Latin America, Brazil
AFRICA / ASIA	4	Africa China Middle East, South and Central Asia and Turkey (MESCAT) Asia Pacific
BENELUX	1	Benelux
FRANCE	4	France Renewables France BtoB France BtoC France Networks
EUROPE EXCL. FRANCE & BENELUX	2	UK North, South and Eastern Europe
INFRASTRUCTURES EUROPE	4	GRTgaz GRDF Elengy Storengy
EMT & LNG	2	Global LNG Global Energy Management (GEM)
E&P	1	E&P
OTHER	4	Generation Europe Tractebel Engineering GTT Other (including Corp.)

Under the new organizational structure, the Group is now made up of 24+1 business units (BUs) according to a regionoriented approach within a single country or a group of countries.

For reporting purposes, the 24+1 BUs are grouped into 10 reportable segments.

The previous 5 business lines do no longer exist.



## **BREAKDOWN OF REVENUES**From business lines to reportable segments

In €m	Energy International	Energy Europe	Global Gas & LNG	Infrastructures	Energy Services	2015 Q1
NORTH AMERICA	795				62	856
LATIN AMERICA	1,140				10	1,150
AFRICA / ASIA	1,033				26	1,059
BENELUX		1,931			726	2,656
FRANCE		4,801		12	2,303	7,116
EUROPE EXCL. FRANCE & BENELUX	412	1,269			966	2,647
INFRASTRUCTURES EUROPE				994		994
EMT & LNG	298	3,336	475			4,109
E&P			557			557
OTHER(*)	258	480	55		134	928
TOTAL	3,936	11,817	1,087	1,005	4,227	22,073

<sup>(\*)</sup> Includes Generation Europe, Tractebel Engineering, GTT, Other (including Corp.)

