

Energy International's new organizational structure

Pro forma figures as of December 31, 2012

<i>In €m</i>	Revenues	EBITDA	COI ⁽²⁾	Adj. COI ⁽³⁾
LATIN AMERICA	3,827	1,690	1,228	1,230
NORTH AMERICA	4,412	1,092	649	649
UK & OTHER EUROPE	4,056	697	462	502
SOUTH ASIA, MIDDLE EAST & AFRICA (SAMEA)	689	224	198	375
ASIA-PACIFIC	3,059	740	519	625
Energy International ⁽¹⁾	16,044	4,304	2,902	3,227

Energy International business line has been reorganized into 5 regions (instead of 6 formerly). Asia-Pacific includes Australia, formerly a separate region, but no longer includes Pakistan which is now part of SAMEA (South Asia, Middle East and Africa); Turkey is now included in the UK and other Europe region.

(1) Of which Others €(139)m in EBITDA, €(155)m in COI and €(155)m in Adj. COI

(2) Restated for re-allocation of corporate costs previously included in Others business line

(3) Adj. COI = Current Operating Income + share in net income of associates – non-recurring income included in share of net income of associates