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ENGIE enriches its self-consumption solar offering in France and reaffirms its commitment in favour of more harmonious progress

ENGIE, the leading supplier of green electricity in France¹, is continuing to demonstrate its commitment as a pioneer of the energy revolution by enriching its self-consumption offering for private customers. With the “My Power” offer, the French can now store the electricity produced by photovoltaic panels installed on their roof in a battery, and thus use it even if the sun is not shining; an affordable made-to-measure product with a financing solution over 10 years starting at €109 per month², with support provided by ENGIE with all the administrative procedures. A very tangible illustration of the harmonious progress to which the ENGIE group is contributing around the world.

Self-consumption: a growing trend in France

2 French citizens out of 3 are now in favour of installing solar panels on the roofs of their houses. 88% of them would like to do so to use this electricity for their own needs, and therefore not resell it to the network³. A societal trend whereby people want to consume what they produce. For Simon Borel, a sociologist responsible for research at the Society and Consumption Observatory, “it is the sign of a societal change where individuals now aspire to consumption models that are more horizontal, distributed and contributory in which they feel they are actors”.

To meet these expectations, ENGIE is today enriching its range of “My Power” self-consumption offers, launched in 2017 and targeted at the 4.4 million house owners in France.

- **An innovative offer including the possibility of storage thanks to a brand new battery technology in France**

ENGIE is teaming up with sonnen, the world leader of residential battery storage⁴, to enable its customers to store the electricity produced and then use it when the sun is not shining. A possibility offered by the *sonnenBatterie*, marketed since 2011. This solar battery with a designer look, is flexible with made-to-measure storage of between 2.5 and 15 kWh. It means that a self-sufficiency rate as high as 96% can be reached in certain configurations⁵. sonnen is installed in more than 30,000 homes worldwide. ENGIE is pioneering this technology in France where no comparable flexible offer exists.

- **“My Power”: A made-to-measure range which comes with a financing solution**

ENGIE is now offering a made-to-measure turnkey solution. “My Power”, with or without a battery, which today is flexible in line with the needs and energy context of the particular housing unit, such as the region’s sunshine and the size and slope of the roof. Another innovation, “My Power” is affordable with a financing solution over 10 years, starting at 70 euros per month⁶ without a battery, and 109 euros a month² with a battery.

N.B. All the general conditions (1) to (9) mentioned in this document are available on https://www.engie.com/wp-content/uploads/2018/04/general_conditions_26042018_btoc.pdf



- **A solution implemented by ENGIE which can rely on local teams working in 200 agencies in France dedicated to retail activities**

ENGIE has just concluded a partnership with DualSun, a French manufacturer of innovative solar panels, and BAO Formation, a building trades training organisation, to contribute to the development and professionalisation of the solar sector while at the same time acting as a lever for job creation and social inclusion. Indeed, BAO Formation offers job seekers, using a hands-on training method co-devised with DualSun, the possibility of receiving training to become a photovoltaic panel installer, an occupation that should grow strongly over the next few years.

- **Support for customers with their administrative procedures**

ENGIE offers personal support to its customers, until the facility is put into service and it carries out most of the procedures (including the administrative ones) on the customer's behalf. Moreover, ENGIE is actively involved in efforts to simplify these procedures, which remain an obstacle to the development of self-consumption in France.

ENGIE is developing solutions in France to contribute to more harmonious progress

Beginning in 2016, ENGIE initiated a revolution in France in supplying energy to private and professional customers by announcing that its entire electricity supply offering would be green for new customers (except for the Happ-e offer)¹. A year and a half later, ENGIE is the leading supplier of green electricity in France, with over 1.6 million customers.

A success in no small part due to the wide range of green electricity¹ offers available among which: "Elec'Car", that allows owners of electric or hybrid cars to recharge their batteries at home, benefiting from a reduction of 50% on the kWh price during off-peak hours, and in particular at night⁷; "Elec Weekend", an offer whose kWh ex-VAT price is 30% less expensive at the weekend⁸; or "Mon Elec" which allows customers to choose a renewable electricity production site⁹.

In France, ENGIE has 4 million private and professional electricity customers in all, and growth of its portfolio of approximately 20% per year.

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About ENGIE

We are a global energy and services group, focused on three core activities: low-carbon power generation, mainly based on natural gas and renewable energy, global networks and customer solutions. Driven by our ambition to contribute to a harmonious progress, we take up major global challenges such as the fight against global warming, access to energy to all, or mobility, and offer our residential customers, businesses and communities energy production solutions and services that reconcile individual and collective interests.

Our integrated - low-carbon, high-performing and sustainable - offers are based on digital technologies. Beyond energy, they facilitate the development of new uses and promote new ways of living and working.

Our ambition is conveyed by each of our 150,000 employees in 70 countries. Together with our customers and partners, they form a community of imaginative builders who invent and build today solutions for tomorrow.

2017 turnover: 65 billion Euros. Listed in Paris and Brussels (ENGI), the Group is represented in the main financial (CAC 40, BEL 20, Euro STOXX 50, STOXX Europe 600, MSCI Europe, Euronext 100, FTSE Eurotop 100, Euro STOXX Utilities, STOXX Europe 600 Utilities) and extra-financial indices (DJSI World, DJSI Europe and Euronext Vigeo Eiris - World 120, Eurozone 120, Europe 120, France 20, CAC 40 Governance). To learn more : www.engie.com

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